The New England Alliance of the ACHCA
American College of Health Care Administrators
Winter New England Regional Conference & Annual Meeting
Woodstock Inn & Resort
Wednesday, January 21, 2009 – Friday, January 23, 2009
9 CEUs for Administrators

Wednesday 5:30 PM
Welcome Cocktail Reception sponsored by Larry Vernaglia of Foley & Lardner

Thursday Registration & Breakfast 8:15 AM
9:00 AM - noon
In this presentation experienced health care lawyers Larry Vernaglia and Mark Waxman will walk you through the “what happens” in these and other scenarios that happen even in the best of families. Topics will include: How to behave in a deposition, hearing, trial, etc.; What do you do when you receive a subpoena or OIG or AG “civil investigative demand”; What are your rights (and duties) when police or other enforcement officers show up at the facility with a search warrant; How to build policies and protocols so your staff know how to respond.
Speakers: Mark Waxman Esq. Foley & Lardner’s Health Care Industry Team’s Chair and former federal prosecutor & Larry Vernaglia, Esq. a partner of Foley & Lardner Senior Living and Health Care Industry Teams with an extensive practice representing SNFs and NF.

Thursday Noon – 1:00 PM
Buffet Luncheon sponsored by Omnicare/North Shore Pharmacy

Thursday 1:00 PM - 4:00 PM
Seminar: “Integrated Skilled Nursing Renovations”
The panel of speakers will share its combined expertise to demonstrate the importance and benefit of using an integrated approach to SNF building assessments and renovations, focusing on the process of completing an integrated building assessment and how this tool can be used to plan and implement a project that fully addresses facility and organizational needs on multiple levels and at the same time can then get funded.
Speaker: Garth Johnson of Cutler Associates (Planning, Estimating, Construction) Bill Gady, Larson Allen (Accounting, DPH submission); and Jed Lowry, On-Site with Insight (Building Assessments)

Thursday 4:15 PM
Cocktail Reception
Immediately following
New England Regional Meeting
Cocktail Reception sponsored by: Jan Brill, Mobile Medical Radiography & Kevin McCartney, Healthcare Services Group

Friday Registration & Breakfast 8:15 AM
9:00 – noon
Conference Adjourns at noon
Thank you for your support.

Seminar: “The DiSC Personal Profile: A System for Understanding Yourself & Others”
Course Objectives: Identify five professional strengths for use with clients and staff; Identify three areas of improvement in their professional role; identify their individual Personal Profile Type (Carlson-DiSC); and identify at least four methods for increasing their effectiveness in working with others.
Speaker: Mr. Bill Johnson, M.A., M.S.W., L.I.C.S.W. Mr. Johnson maintains a long term care consulting practice within the New England region. He has both licenses in nursing home administration and social work. Mr. Johnson’s related areas of focus include strategies for managing critical behaviors, optimizing employee relations, risk management and leadership development.

Seminar and Breakfast Sponsor
Evercare
H & R Health Care
Mobile Medical Radiography
Healthcare Services Group

Major Conference Sponsor
Foley & Lardner LLP
Gulf South Medical Supply
Omnicare/North Shore Pharmacy

Seminar and Breakfast Sponsor
Abbott Nutrition
MobilexUSA
Heritage Healthcare
Therapy Resource Management
New and Exciting Leadership Assessment Program
BEING OFFERED FOR THE FIRST TIME
ALL DAY THURSDAY PROGRAM - 6 C.E.U’s
JOIN THE MOVEMENT TO SUPPORT AND RECOGNIZE LEADERSHIP IN LONG TERM CARE!!

<table>
<thead>
<tr>
<th>Thursday Registration &amp; Breakfast 8:15 AM 9:00 AM – 4:00 PM</th>
<th>Leadership Excellence: The Exceptional Long Term Care Leader Self Assessment System</th>
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<tbody>
<tr>
<td>Luncheon Buffet 12:00 noon – 1:00PM</td>
<td>This workshop focuses on the assessment of the specific leadership roles and competencies essential to leaders in long term care. The full day workshop provides the opportunity for leaders to benchmark their leadership skill proficiency and to design a personal action plan to enhance their leadership abilities. Attendee Benefits: Comprehensive understanding of leadership in long term care; Objective validation and recognition of leadership performance; Increased confidence and job satisfaction; Enhanced relationships with staff, residents and families; Tools to guide targeted leadership development.</td>
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<td>Speakers: Demi Haffenreffer, RN, President, Haffenreffer &amp; Associates, Portland, OR; and Debbie Afasano, RN, Director of Clinical &amp; Quality, Florida Health Care Association, Tallahassee, FL.</td>
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Winter New England Regional Conference & Annual Meeting

Woodstock Inn & Resort, Woodstock, VT
Wednesday, January 21, 2009 – Friday, January 23, 2009

**Members may bring additional staff from their facilities at the Member price.**

<table>
<thead>
<tr>
<th>One registration per individual</th>
<th>Tel. # ( )</th>
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<tbody>
<tr>
<td>Name:</td>
<td>NHA License #: State:</td>
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<tr>
<td>Facility Name:</td>
<td>email address:</td>
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<tr>
<td>Address:</td>
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<tr>
<td>City, State, ZIP</td>
<td>ACHCA Member#:</td>
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Please make check payable and mail to:
“New England Alliance of the ACHCA”
Holden Rehab. & Nursing Center
Attn: Robert G. Oriol
32 Mayo Dr.
Holden, MA 01520

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<tr>
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<th>ACHCA Member</th>
<th>Non-Member</th>
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<tr>
<td>All 3 Seminars</td>
<td>$150</td>
<td>$200</td>
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<td>Thursday AM Seminar</td>
<td>$65</td>
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<td>Thursday PM Seminar</td>
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<tr>
<td>Thursday All Day Program</td>
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<td>Friday Seminar</td>
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Conference price includes cocktail receptions, deluxe continental breakfast both mornings, and a buffet lunch on Thursday. Rooms are $160/night plus taxes. For Directions and to make Room Reservations please call the Woodstock Inn & Resort directly at 1.800.448.7900, or visiting www.woodstockinn.com. Please be mindful of the December 12, 2008 deadline for reservations. For additional information please email Bob Oriol at roriol@oriolhealthcare.com or call 508.829.1198 or Angie Mallozzi, email: amallozzi@oriolhealthcare.com or call 508.829.1102